

ANNUAL REPORT
July 1, 2018-June 30, 2019

Morris Park Business Improvement District

966 Morris Park Avenue Bronx, NY 10462



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Board of Directors 2018-2019

Class A - William Pedone (Chairman), Ben Celaj (Vice-Chairman), Safet Paljevic (Treasurer), Peter Spoto (Secretary), Frank Pestone, Mario Zallo, Miguel Garcia

Class B - Al D'Angelo

Class C - n/a

Class D

Bronx Borough President Ruben Diaz Jr.
NYC Mayor's Office, through NY Department of
Small Business Services, Commissioner Gregg Bishop
NYC Comptroller Scott Stringer's Office
NYC Councilman Mark Gjonaj's Office
Executive Director: Camelia Tepelus, PhD

Morris Park BID thanks all elected officials, local organizations, businesses and residents that support our mission.



We especially extend our gratitude to all property owners that invested many hours in past years to prepare the BID formation. We highly appreciate the support received from NYC Department of Small Business Services, from Bronx Community Board 11 District Manager Jeremy Warneke, from NYPD 49th Precinct Cpt. Andrew Natiw and all City agencies providing services to the Morris Park commercial corridor.

Thank you to Morris Park residents Mary Papa, Theresa Hefter and Kevin Graham, and to MPBID events team, especially to Belgica Santana.

TO OUR MEMBERS

This report covers the activity of the Morris Park Business Improvement District in its first year of activity, July 1, 2018 to June 30, 2019.

The Morris Park Business Improvement District (legally the Morris Park District Management Association) is the 75th BID in New York City and the 10th in the Bronx, and was established by NYC Council law in 2018, following many years of preparatory work by the Morris park business and property owners. The MPBID mission is to to enhance the Morris Park Avenue commercial corridor, by providing:

- Supplementary sanitation;
- Beautification;
- Safety, and
- District marketing services.

These supplementary services are provided in addition, not as a substitute to the services provided by the City of New York, and aim to support a thriving and vibrant Morris Park commercial corridor. The BID services and operations are funded through a tax assessment on property owners, collected by the NYC Department of Finance and disbursed twice a year to the BID, which is a non-profit organization.

Strategic Highlights

Upon starting its first operational year on July 1, 2018, the BID entered into a management agreement with Westchester Square BID until the end of January 2019. Under this contract the Morris Park BID established its supplementary sanitation program, its street banner program, conducted 2 public events and installed holiday lights. The Morris Park BID hired its inaugural Executive Director on April 26, 2019, followed by the BID opening the office at 966 Morris Park Avenue, centrally located along the commercial corridor. The 501c3 non-profit status registration is pending with the IRS, being expected for December 2019.





Holiday Lights funded by the MPBID in December 2018 (Photos courtesy of Janine Rao)

Financial Highlights

The MPBID budget of \$390,000/year is based on an assessment levied on property owners on Morris Park Avenue between Amethyst Street/Unionport Road and Williamsbridge Road. The BID manages an operational account, and established in June 2019 a second investment account, both at Ridgewood Bank. All banking transactions require 4 (four) Board signatories, and all BID-issued checks require 2 (two) Board signatories.

Operating Highlights

Upon starting its operations as a fully independent organization at the end of April 2019, the BID Board and Executive Director focused their work on implementing governance, financial and operational processes that would allow the BID to become a strong, self-reliant and accountable organization, serving the Morris Park businesses, property owners and community, while operating with the highest standards of integrity.

The Board BID organized itself in legally required committees including:

- Executive Committee (chaired by the Board Chair, William Pedone);
- Finance Committee (chaired by the Board Treasurer, Safet Paljevic);
- Audit Committee, Nominating Committee,
 Biaggi in the su
 Beautification Committee (chaired by the Board Director Mario Zallo);
- Program Committee (chaired by the Board Chair, William Pedone).



MPBID community outreach in Loreto Park, at events organized by Councilman Mark Gjonaj and by Senator Alessandra Biaggi in the summer 2019

Over the course of this report period, MPBID was featured on Bronx News12 three times, and in Bronx News twice. The BID conducted a total of 5 public events and surveyed 90 shoppers on their perception of the needs of the commercial corridor. The BID finances were fully audited, with a report issued, and dated on September 20, 2019.

This report is presenting highlights of the BID activities between July 1, 2018 - June 30, 2019.

Supplementary sanitation

The services that are most visible to the Morris Park small businesses and community residents are the supplementary sanitation and graffiti removal operations. The BID received overwhelmingly positive feedback from store owners on Morris Park Avenue regarding the sanitation program. However, it appears that more public education and community outreach may be necessary especially in relation to responsible pet ownership along the sidewalks of Morris Park Avenue.

Beautification









The MPBID provides supplementary sanitation services (2 staff, 7 hrs/day, 7 days/week), grass trimming (as needed) and graffiti removal (once a month) along the Morris Park Avenue commercial corridor.

In addition to cutting the over-grown grass, the BID started a process of surveying existing tree-pit conditions along the commercial corridor. We took pictures and mapped instances requiring attention: missing tree guards, trees appearing damaged or dead and missing tree pits. In FY20 the BID Beautification Committee will issue a Request for Proposals for landscaping and beautification services to plant new perennial and decorative flowers in selected tree pits, in order to beautify the aspect of Morris Park Avenue. We also made 311 referrals to NYC Parks for 5 missing or dead trees.

Safety

The Morris Park Avenue commercial corridor did not have significant safety concerns over the course of the year, even though several theft and robbery instances were recorded, as well as attempted use of counterfeit notes. We are appreciative for the work of the NYPD 49th Precinct in maintaining a safe Morris Park Avenue, for small businesses and residents alike.

NYPD 49th Precinct team led by Cpt. Andrew Natiw

The commercial corridor was unfortunately affected by 2 incidents of fire (in December 2018 at 1074 Morris Park Avenue and in February 2019 at 1005 Morris Park Avenue) which caused major damage to 4 small businesses that had to close, suspend activities or relocate. We are happy to report that there is ongoing restoration work at both affected locations. The BID office at 966 Morris Park Avenue added 2 security cameras that cover the front of the office.

District marketing

A New York Times article from August 2018 had the title "Morris Park: Where Congeniality Flourishes". And indeed, despite a real estate base that is occasionally in need of significant upgrades, the Morris Park commercial corridor has a devoted base of faithful customers largely community residents, but also visitors. Shoppers, locals and visitors alike have sometimes decades-long family ties with anchor Morris Park businesses including Patricia's, Conti's, Van Nest Hardware store, Scaglione Bakery, Van Nest Auto Parts, etc. Over the report timeframe, several new businesses completed renovations and several stores opened during the summer, including: Kebab Hamburger Pizza, MetFresh, La Catrina, Billadi Market, etc., and an ice-cream parlor is currently under renovation and due to open soon.

The western part of Morris Park Avenue is hosting a significant number of middle eastern businesses catering primarily to a Yemeni base of customers. This area, part of Van Nest section of the Bronx appears on Google Maps as 'Little Yemen'. The eastern part of Morris Park Avenue is a mix of Italian eateries, bakeries and residential properties. The entire commercial corridor has the feeling of a small village in the heart of the Bronx, and the community is close knit and closely monitoring commercial developments.

The BID events supported by local businesses received media coverage from Bronx News12 and the Bronx Times newspaper, which reported on our community activities.

The BID street banner program operated throughout the year.



The Morris Park commercial corridor is very vibrant, with several businesses that opened, renovated and/or changed management during the course of the year.

Community Events

All events the BID produces are open to the community and offered at no cost for all residents. During FY19 the BID organized the following events: Small Business Saturday (November 2018); Holiday Lights on Morris Park Avenue (during the 2018 holiday season); Safe Streets, Safe Treats (Halloween 2018); Morris Park Mother's Day Celebration (May 2019); co-sponsored



Big Deal staff and Councilman Mark Gjonaj at the Small Business Saturday event, November 2018.

the Yemeni American Day Parade (June 2019); Graduation Celebration (June 2019).

Mother's Day Celebration on May 10, 2019

Our first event organized out of the new office at 966 Morris Park Avenue as a full-fledged, independent organization was the Mother's Day Celebration on May 10, 2019. Community children enjoyed face-painting and balloon entertainers. Children wrote congratulatory cards to their mothers, who also received flowers provided by Flowers by Wild Orchid. We were happy to receive the visit of Assembly Member Nathalia Fernandez and of News12 that interviewed the children and Manager of Patsy's Pizza which co-sponsored the event.













Yemeni American Day Parade (June 2019)

The MPBID was honored to co-sponsor the Yemeni American Day Parade on June 8, 2019, a first of its kind event held on Rhinelander Avenue, organized by the Yemeni American Merchants Association and supported my many of the Bronx elected officials. The western section of the Morris Park commercial corridor is home to a large population of Yemeni merchants, and we were delighted to be able to join this special occasion and celebrate the commercial success of Yemeni businesses in Morris Park.

Children in ornate traditional costumes made this parade a truly special sight to be seen! The BID sponsored children entertainment and balloons, and we also distributed free cards with civic messaging including "I love the Bronx", "I love my neighborhood", and "I love Morris Park". We look forward to work together with YAMA and all other interested community and business groups support this special event in the future.









Did you know Morris Park is the largest job center in the Bronx, contributing to 12% of all jobs in the borough?

Morris Park Today

MORRIS PARK TODAY

Cluster of medical institutions and services in a single area



Morris Park is the largest job center in the Bronx – home to more than 23K jobs, contributes to around 12% of all jobs in the borough.

- From 2012 to 2017, while population in Morris Park only grew by 2.3%, jobs increased by 12.4%. This change outpaced the national growth rate of 7.2% by 5.2%.
- Morris Park has surpassed Bronx in healthcare jobs growth. In the last 10 years Morris Park saw a 43% increase in healthcare related jobs, beating overall Bronx growth by 7%
- It has talent. Share of people with professional degrees higher than an associate level exceeds Bronx by 13%.

Its natural strengths can not only be leveraged for growth, but also address the real need to bring jobs closer to people.

Morris Park Graduation Celebration (June 2019)

Our largest community event during the reporting period was a celebration for the graduating students in Morris Park. Considering that the Morris Park corridor does not have a public plaza or open community space, we took this opportunity to test a "Pop-Up Plaza" concept on Radcliff Avenue, corner with Morris Park Avenue. We installed three large patio umbrellas and three tables with 12 seats capacity. Despite an extremely humid day, the community responded enthusiastically. Families enjoyed stopping by to spend time together anticipating the summer vacation, while children enjoyed entertainers, received school supplies and free pizza provided by Patsy's of Morris Park, our generous event sponsor.

















Magician Pete Seda (front, I) and clown and facepainter Damian Muiz (back, 3rd from r) with MPBID's (back, l-r) Camelia Telepus, Khaliyah Jackson, Mary Marimon, Marylou Papa and Theresa Hefter.



Public advocacy for infrastructure developments

One of the most significant functions of BIDs is to conduct public advocacy. The most important activity in this line of work during 2018-2019 was calling the public attention to the lack of LinkNYC kiosks in Morris Park. There are 9 outdated analogue phone booths along Morris Park Avenue in the BID district. Their replacement with LinkNYC kiosks would add an infrastructure element allowing better and more effective outreach to the community, together with many additional features including: free wi-fi, transit and weather information, PSAs and information on City services.











We were fortunate to be contacted by News12 Bronx and two businesses (Conti's Pastry Shoppe represented by Christina DiRusso and Patsy's of Morris Park represented by John DeFonzo) were interviewed in the piece produced by Amanda Bossard. Thank you, Amanda and News12 Bronx!

@MorrisParkBID

Since May 2019, the BID started actively using social media, establishing a presence on







Facebook, Twitter and Instagram, and having currently a dedicated follower base of 478 total combined individual followers and growing.

Looking Ahead at FY20

The BID started FY 20 on a strong financial footing on an increased budget of \$418,318, that will likely be supplemented by notifications of legislative and discretionary funding allocations from local elected representatives totaling \$25,000. By the production date of this report, the BID organized 3 more community events for Morris Park featuring local businesses, and co-sponsored 2 more events of local elected officials including:

- Morris Park Live Jazz, on August 15, 2018, in collaboration with Burger Time;
- Co-sponsoring the "Summer 2019 Concert Series" organized by Councilmember Gjonaj's office in Loreto Park on August 8, 2019;
- Co-sponsoring the "End of the Summer Celebration" organized by Senator Biaggi's office in Loreto Park on August 25, 2019;
- Healthy Fresh 4th Year Anniversary, on September 9, 2019;
- Co-sponsoring the "Bronx Columbus Day Parade" organized by the Morris Park Community Association on October 13, 2019.











FINANCIAL STATEMENTS

MPBID STATEMENT OF FINANCE	CIAL POSITION
	FY 2019
ASSETS	
Cash	\$122,510
Prepaid expense	\$2,333
Fixed and other assets	<u>\$26,739</u>
TOTAL	\$151,582
LIABILITIES/NET ASSETS	
Liabilities: accounts payable	\$30,290
Net assets without donor restrictions	\$121,292
TOTAL	\$151,582

Summary of Audited Financia	I Statements dated September
20, 2019 prepared by Tyrone A	Anthony Sellers, CPA.

STATEMENT OF ACTIVITIES	
	FY 2019
SUPPORT AND REVENUES	
Assessment revenue	\$390,000
Grants and Contributions	-
In-Kind Goods & Services	-
Interest and Other Income	<u>\$31</u>
TOTAL	\$390,031
EXPENSES	
Sanitation	\$118,405
Marketing&Promotions	\$67,902
Public Safety	\$1,954
Economic Development	\$1,954
Beautification	\$3,908
Management and General	\$74,615
Total expenses and losses	\$268,739
Change in net assets	\$121,292

A copy of the complete audited financial statements is available online at www.morrisparkbid.org

Fiscal Year 2020 Board Approved Budget		
Revenues	J	
BID Assessment	\$390,000	
Interest		
Grants & Contributions		
Unallocated FY19 to be used in FY20	\$28,318	
Total	\$418,318	
Expenses		
A) Program and Services		
Marketing (including holiday lights)	\$ 100,000	
Streetscape/beautification	\$20,000	
Supplementary sanitation	\$115,000	
Public Safety	\$10,000	
B) General and administrative		
Personnel	\$74,463	
Insurances	\$24,000	
Professional fees and services		
(audit, rent, bookkeeping)	\$31,200	
Office infrastructure and supplies	\$8,000	
Legal	\$4,000	
Miscellaneous	\$3,337	
Unallocated from FY19	\$28,318	
Total	\$418,318	

William Pedone, Chairman	Honorable Bill de Blasio New
Ben Celaj, Vice-Chairman	York City Mayor, represented by
Safet Paljevic, Treasurer	Gregg Bishop Commissioner,
Peter Spoto, Secretary	NYC Department of Small
Frank Pestone	Business Services
Mario Zallo	
Miguel Garcia	Honorable Mark Gjonaj
	New York City Council District 13
Business Owners (Class B)	Honorable Ruben Diaz Jr.
Al D'Angelo	President, The Borough of Bronx

Property Owners (Class A) Government Officials (Class D)

Residents (Class C)
- to be appointed
Others, non-voting (Class E)
- to be appointed
Staff
Camelia Tepelus, PhD
Executive Director

Thank you to our FY 2019 funders:
BID Property Owners
Individual merchants supporting our events:
Patsy's of Morris Park, Big Deal, Burger Time

2018-2019 Board of Directors

NOTES TO FINANCIAL STATEMENTS

Accounts

During FY19, in addition to the total expenditures presented in the statement of activities totaling \$268,738, the BID was able to set aside \$75,000 as a Reserve and Emergency Fund, invested in Certificates of Deposit held by Ridgewood Bank. The MPBID has a single credit card account from Chase Bank, issued to the Executive Director and used according to the Financial Policy



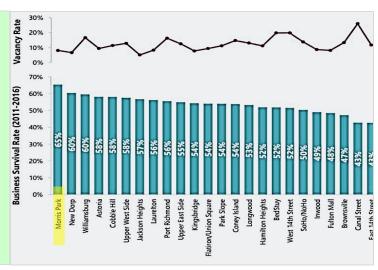
Conti's Pastry Shoppe, featured on NBC New York in May 2019.

approved by the Board at its meeting on May 21st, 2019. The MPBID does not have debt. Credit card balances are paid in full on a monthly basis.

Corporation membership

As of the date of this report, the corporation includes 188 properties as specified in the District Plan prepared pursuant to section 25-204(a) of Chapter 5 of Title 25 of the Administrative Code of the City of New York, 155 being partially, or wholly commercial. The current vacancy rate of the District is less than 10%. The BID office started a process of formal membership registration in fall 2019, with 24 members formally submitting Membership Registration Forms for their properties until the Date of Record, October 15, 2019.

Did you know Morris Park is the neighborhood with the highest rate of business survival among 24 neighborhoods studied by NYC Planning between 2011-2016?



MPBID EVENTS IN FY20











starting at 966 Morris Park Avenue. 9:30-11:30.

followed by Pizza Lunch from Patsy's

Metfresh

Conti's





JOIN US AND



MORRIS PARK BUSINESS IMPROVEMENT DISTRICT



We provide services and conduct public advocacy to maintain a clean, green, beautiful, vibrant and safe

Morris Park Avenue
for our close-knit village in the heart of the Bronx.

THANK YOU!



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